

# 2018 EDITORIAL CALENDAR

|  | ISSUE   | EDITORIAL THEMES  | PRESS TOPICS   | CLOSING DATES   |
|--|---|---|--|---|
|  | JANUARY   | Chemical exfoliants Eye and lip treatments Laser hair removal Microblading Private label                        | Resources: Cleansers<br>Game Changers: Acne<br>Tools of the Trade: Chemical Exfoliants<br>Top Shelf: Vitamin C                                     | Editorial content: 10/16/17<br>Press releases: 11/15/17<br>Ad artwork: 11/24/17                                   |
|  | FEBRUARY  | Cellulite<br>Acne scarring<br>Sensitized skin<br>Aesthetic tools<br>Makeup brushes                              | Resources: Exfoliants<br>Game Changers: Peels<br>Tools of the Trade: Cellulite<br>Top Shelf: Peptides<br>Aesthetically Pleasing: Serums            | Editorial content: 11/15/17<br>Press releases: 12/15/17<br>Ad artwork: 12/22/17<br>Photoshoot submission: 11/1/17 |
|  | MARCH   | Waxing<br>Physical exfoliants<br>LED therapy<br>Wraps<br>Rosacea  | Resources: Sun Care<br>Game Changers: Teen Skin<br>Tools of the Trade: Waxing<br>Top Shelf: Hyaluronic Acid  | Editorial content: 12/15/17<br>Press releases: 1/15/18<br>Ad artwork: 1/25/18                                     |
|  | *Distributed at Int'l<br>Congress of Esthetics<br>& Spa, Philadelphia | Sunscreens<br>Body facials<br>Psoriasis<br>Nutrition and health<br>Product shelf life                           | Resources: Toners & Mists<br>Game Changers: Hard Wax<br>Tools of the Trade: Sunscreens<br>Top Shelf: Niacinamide                                   | Editorial content: 1/15/18<br>Press releases: 2/15/18<br>Ad artwork: 2/26/18                                      |
|  | MAY *Distributed at Int'l Congress of Esthetics & Spa, Dallas         | Teenage acne<br>Sugaring<br>Negative rebound response<br>Product lines<br>Facial massage                        | Resources: Cosmetics<br>Game Changers: Eye Creams<br>Tools of the Trade: Teen Acne<br>Top Shelf: Zinc Oxide  | Editorial content: 2/15/18<br>Press releases: 3/15/18<br>Ad artwork: 3/26/18                                      |
|  | JUNE  | Makeup<br>Sebaceous hyperplasia<br>Body equipment<br>Ethnic exfoliation<br>Wellness treatments                  | Resources: Masks<br>Game Changers: Soft Wax<br>Tools of the Trade: Makeup<br>Top Shelf: Sugar  | Editorial content: 3/15/18<br>Press releases: 4/16/18<br>Ad artwork: 4/25/18                                      |
|  | JULY  | Fine lines and wrinkles<br>LED for acne<br>Men's skin care<br>Body massage<br>Layering aesthetics               | Resources: Hair Removal<br>Game Changers: Sunscreens<br>Tools of the Trade: Anti-Aging<br>Top Shelf: Resveratrol<br>Aesthetically Pleasing: Beauty | Editorial content: 4/16/18<br>Press releases: 5/15/18<br>Ad artwork: 5/25/18<br>Photoshoot submission: 4/2/18     |
|  | AUGUST  | Hyperpigmentation Body exfoliation Pre- and post-hair removal Vitamins and supplements Equipment for aging skin | Resources: Serums & Oils<br>Game Changers: Hydrators<br>Tools of the Trade: Hyperpigmentation<br>Top Shelf: Alpha Hydroxy Acids                    | Editorial content: 5/15/18<br>Press releases: 6/15/18<br>Ad artwork: 6/25/18                                      |
|  | *Distributed at Int'l<br>Congress of Esthetics<br>& Spa, Long Beach   | Natural ingredients<br>Makeup retail<br>Dermatologist relations<br>Reflexology<br>Product customization         | Resources: Body<br>Game Changers: Brighteners<br>Tools of the Trade: Natural Ingredients<br>Top Shelf: Ceramides                                   | Editorial content: 6/15/18<br>Press releases: 7/16/18<br>Ad artwork: 7/25/18                                      |
|  | *Distributed at Int'l<br>Congress of Esthetics<br>& Spa, Miami        | Lashes<br>Lymphatic drainage<br>Diet and the skin<br>Product penetration<br>Consultation devices                | Resources: Equipment & Tools<br>Game Changers: Pregnancy Skin<br>Tools of the Trade: Lashes<br>Top Shelf: Vitamin A                                | Editorial content: 7/16/18<br>Press releases: 8/15/18<br>Ad artwork: 8/24/18                                      |
|  | NOVEMBER  | Adult acne<br>Self-tanners<br>Folliculitis<br>Teenage skin routines<br>Aromatherapy                             | Resources: Moisturizers<br>Game Changers: Body Contouring<br>Tools of the Trade: Acne<br>Top Shelf: Salicylic Acid                                 | Editorial content: 8/15/18<br>Press releases: 9/14/18<br>Ad artwork: 9/25/18                                      |
|  | DECEMBER  | Exfoliation equipment Brows Natural acne treatments Age and sun spots Plant-based skin care                     | Resources: Eye & Lip Care<br>Game Changers: Anti-Aging<br>Tools of the Trade: Exfoliation Equipment<br>Top Shelf: Glycerin                         | Editorial content: 9/14/18<br>Press releases: 10/16/18<br>Ad artwork: 10/25/18                                    |

## **DEPARTMENT DESCRIPTIONS**

### **EDITORIAL**

#### WILLATIC VOLID DECID

This department offers writers' advice on how to handle certain situations in the spa.

#### THE BUSINESS BREAKDOWN

The Business Breakdown gives an inside look at everyday business concerns and situations.

#### 10 THINGS ABOUT...

This department provides a short overview of 10 points about the assigned topic.

#### **HEALTHY CORNER**

Healthy Comer is a section within the Scope This department that educates on health and wellness-related topics.

#### INFOGRAPHIC

Infographic is a section within the Scope This department that gives quick facts on an assigned topic.

## OFF THE WALL INGREDIENTS

What are they putting in products? Within the Scope This department, this section focuses on seemingly strange ingredients.

#### FACT OR FICTION

Fact or Fiction sheds light and truth on common skin care beliefs.

## **PRESS**

#### TAKE NOTE

Take Note highlights industry news to keep readers informed about announcements from companies within the industry.

### **RESOURCES**

This advertisers-only department offers readers generic education about a specific product, while at the same time providing companies an opportunity to bring added attention to their brand in an educational setting.

## **LATEST LAUNCHES**

Latest Launches showcases the latest professional products being launched in the aesthetics market.

# TOP SHELF

New to 2018, this department spotlights products that feature trending ingredients.

## WORTH A LOOK

This department staple gives access to popular industry products.

# PREMIUM POSITIONING

### **GAME CHANGERS**

Companies can be distinguished and labeled as an industry leader by being featured in this editorial department.

## TOOLS OF THE TRADE

Tools of the Trade promotes trendsetters in the industry and its product lines.

All press submissions should be sent to press@dermascope.com.
Editorial deadlines are assigned individually for each issue.
Department topics are also available upon request. Please contact
Amanda Strunk Miller at amanda@dermascope.com for specifications.